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Dear Investors,

Hope you are keeping well.

Welcome to the November edition of our PMS Performance Newsletter.

Investing is simple, but not easy!

As an investor one's desire and expectation for Alpha from actively managed investment products is very valid and real. But, generating Alpha, might not be even simple and can be miles away from being easy.

A Money manager is not a hitman for one or two jobs – A Money Manager gets the same job done again and again for a very long time.

Not just good Money managers, even good cricketers keep doing their job again and again for a very long time. Well, it might be true of good professionals in many fields.

In this edition we will statistically look at the outperformance by fund managers of Mutual Funds (MFs) and Portfolio Management Service (PMS) space, along with outperformance of top batsmen in IPL editions to convey with data that Alpha is not common and requires a focused approach.



Alpha in Mutual Funds

Let's start with MFs. MFs invest significant sums in the Indian equity markets today. Indian investors have trusted MFs over the last decade as a primary investment vehicle and stayed the course for a long time now; however, MFs have struggled to create alpha.

We are referring the latest SPIVA Scorecard results for markets around the world, whereby SPIVA research measures actively managed funds against their relevant index benchmarks worldwide. Following mentioned are the results of latest data pertaining to outperformance of Large cap biased Mutual Funds in India over S&P BSE 100 Index (Data as of June 30, 2021)

Time Period	1Y	3Y	5Y
% of MFs that outperformed	13.79%	13.33%	17.28%

Source: https://www.spglobal.com/spdji/en/research-insights/spiva/

Across time periods, the outperformance by MFs is limited to less than even a quarter of the universe and that's how difficult generating alpha is.

At this time, you might want to ask why do people still invest in Equity MFs? The answer is clear– Equity is the only way one can beat inflation and create wealth for the future. And Mutual funds are well regulated and offer variety of investment options. But while one may beat inflation with most Equity MFs, alpha generation over respective benchmark indices is limited. Hence selection of right schemes is very important.

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IPL 2019, 2018, and 2017

Cricket, like Investments, is about temperament, lots of practice and sound judgement.

IPL is one of the toughest sporting competitions in the world; just like money management, many talented individuals from across the world come & try to make a mark. However, outperforming the average IPL players is something only a few cricketers can achieve.

IPL Year	Batting average of Top 20	% of Batsmen above average
2017	42.36	45%
2018	47.81	55%
2019	45.31	30%

Source: PMS AIF World Analytics

For IPL 2017-19, we took the batting average of top 20 batsmen, and did a weighted average of their batting averages to arrive at a mean and we found that even in the top 20 cohort, it was difficult for most batsmen to outperform averages (or create alpha). If we had extended this study to all batsmen, the outperformance numbers would likely be much lower.

While we all aspire and desire for Alpha in investments, we must understand that it's difficult to create Alpha not just in investments but in most walks of life.

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Alpha in Portfolio Management Services

Actions Speak louder that words. So, we present data first

Time Period	2Y	3Y	5Y	10Y
No. of Multicap strategies	143	81	52	14
in the universe	143	01	<i>3</i> 2	14
No. of Multicap strategies that	73	53	26	14
have generated +ve alpha	/3	J3	20	14
%	51.05%	65.43%	50.00%	100.00%
Time Period	2Y	3Y	5Y	10Y
No. of Mid & Small cap	48	39	28	0
strategies in the universe	40	37	20	7
No. of Mid & Small cap				
strategies that have generated	26	18	15	7
+ve alpha				
· vc aipila				

Source: PMS AIF World Analytics

We are an analytics backed, and data driven platform helping investors make informed investments in ALTERNATES. As per our analytics, PMS structure is more conducive to deliver Alpha especially in the long-term also conveying the long-term nature of equity as an asset class. And though the Alpha generated by PMSs is higher than MFs, let's understand that even in PMSs, outperformance is only limited to half the schemes. Hence, right selection is very important.

This is where *PMS AIF World* is making an impact though our *Quality*, *Risk and Consistency Framework* whereby, we deep dive PMSs across, People, Performance, Portfolios, Philosophy, Price and calculate a score card across SD, Beta, Alpha, Information Ratio, Consistency Ratio, Sharpe Ratio... 9 such factors...

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CAT 3 Alternate Investment Fund Performance Data as of 31st October 2021

LONG ONLY AIFs										
Strategy	Inception Date	AUM	1M	3M	6M	1 Y	2Y	3Y	SI	Туре
Accuracap AlphaGen Next ^	Dec-18	158.1	-0.7%	2.3%	15.9%	36.8%	20.0%	-	16.1%	Open Ended
Accuracap Vectra Fund ^	Dec-18	57.38	-0.5%	1.4%	17.2%	49.5%	26.7%	-	17.2%	Open Ended
Abakkus Emerging Opportunities Fund	Jun-19	-	2.8%	5.0%	49.2%	119.8%	70.4%	-	58.1%	Closed Ended
Abakkus Growth Fund	Jul-18	-	-0.5%	1.9%	33.1%	93.0%	47.2%	30.8%	29.2%	Closed Ended
Alchemy Leaders of Tomorrow	Jan-18	323	1.8%	15.8%	30.6%	72.6%	34.2%	23.8%	14.6%	Open Ended
Carnelian Compounder Fund – 1	May-19	-	-2.0%	10.3%	29.7%	64.8%	28.2%	-	28.2%	Closed Ended
Dalal & Broacha India Oppo. Multicap ^	Dec-19	-	2.0%	10.5%	23.5%	49.9%	-	-	46.8%	Open Ended
Edelweiss Catalyst Opportunities Fund	Jun-18	211.92	0.4%	5.4%	25.7%	62.0%	24.9%	20.1%	17.8%	Closed Ended
Emkay Investment Emerging Stars Fund^	Jan-18	-	0.5%	-0.2%	21.4%	69.1%	37.6%	37.0%	14.4%	Closed Ended
Girik Multicap Growth Fund	Nov-18	121.78	-0.8%	5.2%	26.9%	64.1%	38.5%	-	28.8%	Open Ended
IIFL High Conviction Fund –Series 1 [^]	Nov-19	-	1.8%	7.9%	23.3%	57.7%	-	-	23.3%	Open Ended
IIFL High Growth Companies Fund	Nov- 18	-	1.7%	10.3%	25.7%	67.4%	26.5%	-	24.1%	Closed Ended
IIFL Multi Strategy Fund	Sep- 18	-	-1.5%	4.8%	20.1%	55.9%	24.8%	18.5%	17.7%	Closed Ended
I-Wealth Fund	Jun- 18	-	-4.7%	-1.2%	24.9%	75.8%	41.0%	25.1%	23.9%	Closed Ended
Monarch Capital Compounder Fund	Oct-20	107.56	-6.5%	-1.5%	17.7%	-	-	-	54.5%	Closed Ended
Roha Emerging Companies Fund	Nov- 18		-1.5%	10.2%	48.4%	131.9%	69.4%	-	35.4%	Closed Ended
SageOne Flagship Growth 1 Fund^	Sep-19	-	-3.8%	4.3%	23.2%	93.4%	55.5%	-	51.9%	Closed Ended
TCG Advisory SMF Disruption Fund	Jul-17	-	1.8%	0.4%	15.5%	56.0%	24.7%	16.6%	8.1%	Open Ended
White Oak India Equity Fund-II	Mar-19	1267	-0.1%	6.2%	22.2%	62.2%	35.7%	-	32.1%	Closed Ended

LONG SHORT AIFs											
Strategy	Inception Date	AUM	1M	3M	6M	1Y	2Y	3Y	5Y	SI	Туре
Avendus Absolute Return Fund *	Mar-17	2964	1.5%	6.4%	9.6%	17.7%	11.3%	12.1%	-	13.6%	Open Ended
True Beacon One*	Aug-19	-	-1.0%	1.7%	5.9%	19.5%	29.7%	-	-	28.9%	Open Ended
DSP Enhanced Equity Sat Core Fund^	Mar-17	1	0.0%	2.0%	4.5%	14.3%	5.9%	9.0%	1	7.8%	Open Ended
Edelweiss Alternative Equity Scheme *	Aug-14	1321.7	-1.6%	6.1%	19.5%	35.9%	20.3%	21.4%	14.0%	18.8%	Open Ended
ICICI Pru Long Short Fund-Series I	Aug-18	2721.5	0.8%	1.9%	7.4%	17.3%	15.4%	15.9%	1	15.5%	Open Ended
ITI Long Short Equity Fund *	Apr-18	497.43	-1.0%	8.8%	15.2%	29.8%	20.1%	15.4%	1	16.3%	Open Ended
TATA Absolute Return *	Apr-19	-	0.5%	2.3%	4.1%	8.0%	1.5%	-	-	6.5%	Open Ended
TATA Equity Plus Absolute Returns Fund *	Mar-20	-	1.5%	7.6%	15.4%	35.2%	-	-	-	34.6%	Open Ended

Index	1M	3M	6M	1Y	2Y	3Y
Nifty 50	0.3%	7.7%	15.6%	42.3%	19.1%	11.5%
Nifty 500	1.4%	10.5%	20.9%	51.2%	22.9%	12.3%
Nifty Mid Cap 100	3.1%	15.0%	33.0%	79.8%	32.2%	13.8%

The Data is indicative and as of 31st October, 2021. Data is Net of Expenses & Pre-Taxes unless indicated by marks (* and ^) implied as mentioned below. Taxation in AIFs is different for Long only vs Long short and depends upon portfolio construct and structure.

Reading & understanding performance numbers appropriately is important. AIFs are governed by private placement norms. This is for general understanding. Do read the full disclaimer on the last page.

Returns upto 1 year are Absolute and above 1 Year are CAGR

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[^] Net of Expenses & Taxes

^{*} Gross of Expenses & Taxes



WISH TO MAKE INFORMED INVESTMENTS FOR LONG TERM WEALTH CREATION

DO NOT SIMPLY INVEST, MAKE INFORMED DECISIONS

SCAN THE QR CODE TO BOOK AN APPOINTMENT WITH OUR EXPERTS



OUR OFFICES

DELHI NCR 2ND FLOOR, ARC BUSINESS TOWER, PLOT 17-18, UDYOG VIHAR PH 4, GURUGRAM 122015 MUMBAI AK ESTATE, OFF VEER SAVARKAR FLYOVER, SV RD, GOREGAON WEST MUMBAI 400062

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SPECIAL DISCLAIMER: The Data is indicative and as of 31st October, 2021. Data is Net of Expenses & Pre Taxes unless indicated by marks (* and ^) implied as mentioned below. Taxation in AIFs is different for Long only vs Long short, and depends upon portfolio construct and structure. Reading & understanding performance numbers appropriately is important. AIFs are governed by private placement norms. This is for general understanding and not to be construed as any Suggestion or Advice. The sheet is endeavoured towards informed investment decisions in the space of Alternative investment Funds. Data is as of 31st October, 2021.

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