



### Feb 2022 Event

# Crystal Gazing 3.0 Richer, Happier, Wiser Investors

# PMS AIF WORLD SUMMIT & AWARDS 11th & 12th Feb 2022





To know more about the event & to register, visit: <a href="https://www.pmsaifworld.com/pms-aif-summit-and-awards-2022/">https://www.pmsaifworld.com/pms-aif-summit-and-awards-2022/</a>



### **PMS AIF WORLD SUMMIT & AWARDS** IIth & I2th Feb 2022



## **Manifest Wealth** Knowledge backed Informed Approach to Investing

Register for the Event







To know more about the event & to register, visit: https://www.pmsaifworld.com/pms-aif-summit-and-awards-2022/

### **EVENT PARTNERS**

#### TITLE PARTNER



Quest Investment Advisors

SEBI Read PMS & AIF Managers

#### **GOLD PARTNERS**











#### **SILVER PARTNERS**

















### Non-Linearity: The only way to build wealth



Kamal
Manocha CEO,
PMS AIF World

Dear Investors,

Hope you are keeping well. We wish you a very happy new year and hope you stay safe.

We are raised in a linear environment – you graduate from class 10 to class 11, your salary at your job increases in a linear manner – even in our beloved sport Cricket, linearity shows— every run

scored is added linearly. It's in this linear preferring world that Equity investors, fund managers, and me are looking for non-linear superlative returns.

Our mind accepts linearity – if someone gives me two choices:

- 1) Show up to work and make 10 Rupees every day, and
- 2) First day of the month I get paid 10 paise and earn double the next day and so on.

#### **End Result:**

- 1) Choosing option 1, one could make Rs 310
- 2) Choosing option 2 one could make Rs 10.74 Cr

Well, that's non-linearity for you, no one is going to give me Rs 10.74cr for a month's work and is on the verge of unbelievable, non-linearity works in a way that most of us can't comprehend it. Yet there are so many examples in the investing world where businesses could achieve non-linear exponential growth and as a result investors made superior non-linear exponential returns.



# Non-Linearity: The only way to build wealth

Let me tell you a story of non-linear growth. A small Pathology lab out of Delhi starts expanding its business by going to the outskirts of Delhi NCR in a linear and understandable manner, something that the mind can easily comprehend and understand; then the promoter family brings in a seasoned manager to expand the business and then the non-linear exponential growth happens. The small pathology from Delhi goes national and starts making inroads into states far away from its comfort zone of NCR to places. From then on, the growth and money comes in a way that is non-linear and the regular linear mind might not be able to believe. The pathology lab then starts providing value added service like one day results and home collection which adds to the competitive advantage over small time pathology labs and increases the profit pool in an exponential way. With the free cash flow, this pathology lab then goes on to buy small localized chains and labs. This makes the growth totally non linear and thus the profits and cash flow too become non-linear, and what the shareholders get is obviously serious wealth creation - one that the linear mind might not be able to comprehend.

The above is not just a fictional story but has played out in front of our eyes in the later half of the first decade, and I am sure there are going to be these non-linear business growths in abundance in the next decade.

Why is Non-Linearity so difficult to understand?

The average speed in Indian highways is around 45-50 km/hr, so approximately it would take you 5 hours to complete a journey of 250 kms. Now let's say you start at 06:00 AM with your family to cover 250 kms, you should reach by 11:00 AM.

Website: www.pmsaifworld.com



# Non-Linearity: The only way to build wealth

Not that simple. You start at 06:00 AM, your first break happens at 07:00 AM for breakfast, and you add 1 hour to your travel time linearly. Then you drive for the next two hours; so far you have covered 150 kms in 4 hours and your average speed comes down to 37.5 km/hr. Now it's 10:00 AM, you take a coffee and bio break, that's half and hour added- this is how where the calculations go beyond the linear mind. You cover the next 100 kms in 2 hours as per the average speed on Indian roads. But now instead of 11:00 AM, you reach at 12:30 PM, so you covered 250 kms in 6.5 hours, and with that the average speed is reduced to approximately 38 km/hr. Well non-linearity works like this, after a while the human mind doesn't think too much about these calculations. Non-linearity in good businesses works the other way— where growth and cash flow become exponential which is unusual to the normal mind that has been born and raised in a linear world.

The usual volatility of a Multicap PMS over 5 years periods is between 15-20%, which means if you plot the returns of the PMS they will certainly be a non-linear graph and from time, might test your patience and nerve to stay invested in the portfolio. A mind that is not able to comprehend this non-linear format of price movement will come out of the portfolio too soon and miss out the compounding returns that a good multi cap PMS would have given over the 5 years which would be in the range of close to 20% and that means every rupee invested would be 2.5 Rs over that 5-year period.

Let the romance of non-linearity not lure you into sub-par businesses – which will destroy your wealth in a fashion that the mind won't comprehend. We, at PMS AIF WORLD, work with you in choosing the best fund managers for you so that your wealth grows in a non-linear and exponential way.



#### CAT 3 Alternate Investment Fund Performance Data as of 31st December 2021

LONG ONLY AIFs										
Strategy	Inception Date	AUM	1M	3M	6M	1Y	2Y	3Y	SI	Туре
Accuracap AlphaGen Next ^	Dec-18	126.39	5.7%	5.4%	13.7%	30.4%	23.1%	1	17.5%	Open Ended
Accuracap Vectra Fund ^	Dec-18	59.63	5.0%	3.3%	12.2%	35.0%	27.7%	_	17.6%	Open Ended
Abakkus Emerging Opportunities Fund	Jun-19	-	3.8%	2.6%	16.6%	85.0%	67.1%	-	53.3%	<b>Closed Ended</b>
Abakkus Growth Fund	Jul-18	-	6.1%	2.3%	14.6%	66.4%	45.9%	31.2%	28.6%	<b>Closed Ended</b>
Alchemy Leaders of Tomorrow	Jan-18	348	5.3%	7.2%	24.0%	53.3%	41.0%	23.2%	15.5%	Open Ended
Carnelian Compounder Fund – 1	May-19	-	3.9%	0.3%	16.6%	41.3%	26.6%	-	27.3%	<b>Closed Ended</b>
Dalal & Broacha India Oppo. Multicap ^	Dec-19	-	3.0%	4.2%	17.5%	25.5%	49.5%	-	50.0%	Open Ended
Edelweiss Catalyst Opportunities Fund	Jun-18	209.05	4.4%	1.3%	12.1%	38.3%	25.2%	18.5%	17.1%	Closed Ended
Emkay Investment Emerging Stars Fund^	Jan-18	-	1.0%	-0.4%	4.2%	38.7%	37.1%	22.2%	13.4%	Closed Ended
Nippon India Champions Of 21 <sup>st</sup> Century	Feb-21	-	2.8%	0.9%	14.7%	-	-	-	38.4%	Closed Ended
IIFL High Conviction Fund –Series 1^	Nov-19	-	2.7%	2.7%	12.1%	31.3%	23.0%	-	21.8%	Open Ended
IIFL High Growth Companies Fund	Nov- 18	-	1.5%	2.5%	14.2%	38.7%	25.9%	23.7%	23.0%	Closed Ended
IIFL Multi Strategy Fund	Sep- 18	-	3.1%	2.6%	13.0%	32.2%	25.7%	18.9%	18.2%	Closed Ended
Nippon India The Next Billion	Jul- 18	-	2.7%	0.9%	16.0%	41.6%	27.5%	21.8%	18.9%	Closed Ended
Monarch Capital Compounder Fund	Oct-20	104.2	2.4%	-9.4%	2.4%	38.6%	-	-	49.7%	<b>Closed Ended</b>
Roha Emerging Companies Fund	Nov- 18	-	10.8%	4.4%	30.1%	108.9%	77.1%	37.5%	35.6%	Closed Ended
SageOne Flagship Growth 1 Fund^	Sep-19	-	6.1%	3.7%	17.7%	70.5%	59.5%	-	52.2%	Closed Ended
TCG Advisory SMF Disruption Fund	Jul-17	-	0.3%	-1.0%	-0.9%	25.5%	52.4%	50.6%	37.3%	Open Ended
White Oak India Equity Fund-II	Mar-19	1288	3.3%	1.5%	11.8%	35.2%	36.1%	-	30.6%	Closed Ended
Nippon India The Indian Millennial	Jan-18	-	1.5%	0.3%	22.8%	44.3%	28.4%	25.1%	17.8%	Closed Ended
Nippon India The Big Switch	Aug-17	-	0.5%	-0.9%	12.4%	50.5%	28.6%	21.8%	17.6%	Closed Ended

LONG SHORT AIFs											
Strategy	Inception Date	AUM	1M	3M	6M	1Y	2Y	3Y	5Y	SI	Type
Avendus Absolute Return Fund *	Mar-17	3278	-0.5%	2.4%	9.7%	14.6%	11.3%	11.9%	-	13.3%	Open Ended
Avendus Enhanced Return Fund-I	Dec-17	620	0.9%	1.6%	14.2%	24.9%	18.2%	15.0%	1	13.8%	Open Ended
Avendus Enhanced Return Fund-II	Nov-18	646	1.2%	1.1%	13.5%	21.7%	15.7%	14.7%	1	15.3%	Open Ended
Edelweiss Alternative Equity Scheme *	Aug-14	1424.9	0.6%	0.4%	12.3%	22.6%	21.5%	20.3%	15.8%	18.7%	Open Ended
ICICI Pru Long Short Fund-Series I	Aug-18	3080	0.7%	3.0%	4.4%	16.0%	15.1%	16.6%	-	15.4%	Open Ended
ITI Long Short Equity Fund *	Apr-18	639.04	1.0%	-0.9%	11.0%	17.9%	17.1%	14.6%	-	15.9%	Open Ended
TATA Absolute Return *	Apr-19	-	0.6%	1.8%	5.5%	9.1%	2.3%	-	-	6.5%	Open Ended
TATA Equity Plus Abs Returns Fund *	Mar-20	1.	1.1%	2.1%	10.5%	25.9%	-	-	-	31.4%	Open Ended
True Beacon One	Aug-19	_	0.8%	-2.0%	0.6%	9.1%	26.7%	-	-	26.0%	Open Ended
DSP Enhanced Equity Sat Core Fund^	Mar-17	-	0.2%	-0.4%	2.3%	4.8%	4.7%	6.7%	-	6.3%	Open Ended

Index	1M	3M	6M	1Y	2Y	3Y
Nifty 50	2.2%	-1.5%	10.4%	24.1%	19.4%	16.9%
Nifty 500	2.4%	-0.4%	11.3%	30.2%	23.2%	17.8%
Nifty Mid Cap 100	2.7%	0.2%	12.9%	46.1%	33.4%	17.5%

The Data is indicative and as of 31st December, 2021. Data is Net of Expenses & Pre-Taxes unless indicated by marks (\* and ^) implied as mentioned below. Taxation in AIFs is different for Long only vs Long short and depends upon portfolio construct and structure.

Reading & understanding performance numbers appropriately is important. AIFs are governed by private placement norms. This is for general understanding. Do read the full disclaimer on the last page.

Returns upto 1 year are Absolute and above 1 Year are CAGR

Website: <a href="www.pmsaifworld.com">www.pmsaifworld.com</a>
E-mail: contact@pmsaifworld.com

<sup>^</sup> Net of Expenses & Taxes

<sup>\*</sup> Gross of Expenses & Taxes



WISH TO MAKE INFORMED INVESTMENTS FOR LONG TERM WEALTH CREATION

# DO NOT SIMPLY INVEST, MAKE INFORMED DECISIONS

# SCAN THE QR CODE TO BOOK AN APPOINTMENT WITH OUR EXPERTS



OUR Offices

DELHI NCR 2ND FLOOR, ARC BUSINESS TOWER, PLOT 17-18, UDYOG VIHAR PH 4, GURUGRAM 122015 MUMBAI AK ESTATE, OFF VEER SAVARKAR FLYOVER, SV RD, GOREGAON WEST MUMBAI 400062

RISK DISCLAIMER: The performance data has been mainly captured from the latest factsheets procured from respective AIF companies and is as of 31st December, 2021. Performance up to 1 Year is absolute and above 1 Year is Annualized. PMS AIF WORLD has taken due care in collating the data from respective providers and has been done on best effort basis. PMS AIF WORLD should not be held responsible for any errors for the results arising from the use of this data whatsoever. Investments are subject to market related risks. The report is meant for general information purpose and not to be construed as any recommendation. Past Performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. Please read the disclosure documents carefully before investing. Alternative Investment Funds are market linked and do not offer any guaranteed/assured returns.

SPECIAL DISCLAIMER: The Data is indicative and as of 31st December, 2021. Data is Net of Expenses & Pre Taxes unless indicated by marks (\* and ^) implied as mentioned below. Taxation in AIFs is different for Long only vs Long short, and depends upon portfolio construct and structure. Reading & understanding performance numbers appropriately is important. AIFs are governed by private placement norms. This is for general understanding and not to be construed as any Suggestion or Advice. The sheet is endeavoured towards informed investment decisions in the space of Alternative investment Funds. Data is as of 31st December, 2021.

**LEGAL DISCLAIMER:** Unless otherwise indicated, the data, site and content is PMS AIF WORLD's proprietary and all source code, database, functionality, software, website design, videos, text, charts, graphics on the site (collectively, the "Content") and our Trademarks and logos contained therein (the "Marks") are owned or controlled by us or licensed to us, and are protected by copyright and Trademark laws and various intellectual property laws of India.